

Particulars

About Your Organisation

1.1 Name of your organization

Sang Kee Edible Oils Sdn. Bhd.

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
 - Palm Oil Processors and/or Traders
 - Consumer Goods Manufacturers
 - Retailers
 - Banks and Investors
 - Social or Development Organisations (Non Governmental Organisations)
 - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
 - Affiliate Members
 - Supply Chain Associate
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1.3 Membership number

2-0431-13-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders

Palm Oil Processors and Traders**Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
 Post-refinery processor
 Trader with physical possession
 Trader without physical possession
 Kernel Crusher
 Food and non-food ingredients producer
 Power, energy and bio-fuel
 Animal feed producer
 Producer of oleochemicals
 Distributor and wholesaler
 Other

Palm Oil and Certified Sustainable Palm Oil Use**2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities****2.1.1 In the markets where you operate, in which do you supply goods containing palm oil and oil palm products?**

- Malaysia

2.1.2 Do you have a system for calculating how much palm oil and oil palm products you handle?

Yes

2.1.3 In which markets where you operate, do you calculate how much palm oil and oil palm products you handle?

- Malaysia

2.2 Volumes of palm oil and oil palm products**2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year**

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2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

59,084.00 Tonnes

2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

75,213.00 Tonnes

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

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2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year

134,297.00 Tonnes

2.3 Volumes of palm oil and oil palm products certified**2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1.1 Book & Claim				
2.3.1.2 Mass Balance		35673.00		
2.3.1.3 Segregated		4046.00		
2.3.1.4 Identity Preserved				
2.3.1.5 Total volume	-	39,719.00	-	-

2.3.2 How much certified products have you sold to other RSPO certified companies ? (tonnes)

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1 Book & Claim	-	-	-	-
2.3.2 Mass Balance	-	-	-	-
2.3.3 Segregated	-	-	-	-
2.3.4 Identity Preserved	-	-	-	-
2.3.5 Total volume	-	-	-	-

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

59,084 Tonnes

2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:**2.5.1 Africa**

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2.5.2 Australasia

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2.5.3 Europe

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2.5.4 North America

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2.5.5 South America

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2.5.6 Middle East

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2.5.7 China

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2.5.8 India

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2.5.9 Indonesia

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2.5.10 Malaysia

67%

2.5.11 Asia

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Time-Bound Plan**3.1 Year of first supply chain certification (planned or achieved)**

2013

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2014

3.3 Year expected to achieve 100% RSPO certification of all supply chains

2025

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2025

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

Malaysia

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

We regularly encourage our buyers to opt for CSPKO instead of the regular PKO during our trading activities. We intentionally build up business relationships with and give preference to RSPO Certified Buyers in our sales as a form of support and promotion for the overall RSPO initiative.

Trademark Use**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

Please explain why:

We are only selling our products to corporations on a B to B model only. No retail customers is involved.

Actions for Next Reporting Period**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

In the year 2016, we successfully increase our sales of Certified Sustainable Palm Kernel Oil from 49.6% to 67.2%, we have exceeded our target. In the year 2017, we shall continue to march ahead riding on our same business strategy to maintain existing customers and seek out new ones. Our strategy is anchored on reliable and efficient operations with reasonable pricing to be in line with prevailing market conditions.

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information please indicate the reasons why

Application of Principles & Criteria for all members sectors

7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:

- Water, land, energy and carbon footprints
 - Land Use Rights
 - Ethical conduct and human rights
Uploaded file: [P-Policies-to-PNC-ethicalconducthr.pdf](#)
 - Labour rights
 - Stakeholder engagement
 - None of the above
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7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

Value your existing and potential RSPO clients, engage with them periodically, monitor your operational performance daily to ensure customer satisfaction in terms of reliability and efficiency.

GHG Emissions

8.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why

We are only a Palm Kernel Crusher.

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

I take it that this question is also relevant to CSPKO producers like ourselves. Due to the limited number of RSPO Certified Mills, our procurement of Palm Kernels are limited to few big suppliers only. For this reason, we foresee problems when new RSPO Certified crushers comes on-stream and wins away our major suppliers and it will derail our targets. This will happen even though we are fully committed to the RSPO initiative.

2 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

We are supporting the vision of RSPO by participating in RSPO initiated activities and educating our stakeholders on the purpose and objectives of the RSPO initiative.

3 Other information on palm oil (sustainability reports, policies, other public information)

- No files were uploaded
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